

Message Text

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PAGE 01 BUDAPE 00418 120716Z

47

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 111505Z FEB 75

FM AMEMBASSY BUDAPEST

TO SECSTATE WASHDC 2672

DEPT OF COMMERCE WASHDC

UNCLAS BUDAPEST 0418

E.O. 11652: N/A

TAGS: BEXP, BTIO, HU

SUBJ: TENDER OFFER BY HUNGARIAN FOREIGN TRADING COMPANY

1. 437 HUNGARY

2. 01 BUDAPEST

3. T-0001

4. 021175

5. TURN-KEY CONSTRUCTION PROJECT INVOLVING CONSTRUCTION OF A 42,000 CUBIC METER DEEP FREEZE STORAGE FACILITY WITH QUICK FREEZING EQUIPMENT CAPABLE OF PROCESSING 220 TONS PER DAY.

6. KOMPLEX FOREIGN TRADING COMPANY, 1807 BUDAPEST 6, TELEGRAM KOMPLEX, TELEPHONE 117010.

7. N/A

8. 031575

9. TENDER OFFER IS THE FIRST ONE WE HAVE EVER RECEIVED FROM THE HUNGARIANS. COLD STORAGE PROJECT IS PART OF AN AMBITIOUS HUNGARIAN PLAN TO EXPAND AND UPDATE ITS FOOD PROCESSING INDUSTRY AND KOMPLEX CONTEMPLATES THAT IT WILL COST BETWEEN \$5-8 MILLION. IN ADDITION,
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KOMPLEX HAS INFORMED EMBASSY THAT IT WILL BE

SEEKING BIDS TO CONSTRUCT ADDITIONAL FACILITIES FOR THE FOOD INDUSTRY ON A TURN-KEY BASIS IN THE NOT TOO DISTANT FUTURE. OF SPECIAL INTEREST TO AMERICAN FIRMS IS A PLAN TO CONSTRUCT A \$5 MILLION MEAT PROCESSING PLANT DESIGNED ESPECIALLY FOR EXPORT TO THE UNITED STATES. A TENDER OFFER FOR THIS PLANT WILL BE MADE PUBLIC SOMETIME IN MAY.

10. TENDER DOCUMENTS REGARDING DEEP FREEZE STORAGE FACILITY OBTAINED GRATIS FROM KOMPLEX. U.S. FIRMS INTERESTED IN THE PROJECT ARE URGED TO SUBMIT BIDS AS SOON AS POSSIBLE AS HUNGARIANS EXPECT TO ANNOUNCE WINNER OF BID COMPETITION AROUND MAY 1. EMBASSY HAS ALREADY INFORMED MC KEE AND EPSTEIN CORP, WHICH HAVE BEEN IN DIRECT CONTACT WITH US REGARDING POSSIBLE PARTICIPATION IN HUNGARIAN FOOD INDUSTRY PROJECTS, ABOUT THIS TENDER OFFER AND KOMPLEX HAS SUPPLIED THEM DIRECTLY WITH PROJECT SPECIFICATIONS.
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NNN

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Margaret P. Grafeld
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